

# DR. DENNIS KWIATKOWSKI

## ABOUT ME

Experienced professional with a background in consulting & customer success, with a strong focus on data analytics. Proven track record in driving results & fostering collaboration across teams. Committed to leveraging data-driven insights to support growth and success in the Biotech & Pharma industry.

## EXPERIENCE

### Senior Customer Success Manager

Temedica GmbH

As Senior Customer Success Manager at Temedica, I ensure clients in healthcare and life sciences achieve success with data-driven solutions, delivering long-term value and satisfaction.

2024

-  
now

1. Led as Project Manager for Novo Nordisk and dibi-app.de, ensuring successful implementation and client satisfaction.

2. Contributed to six-figure upsell and cross-sell opportunities, driving revenue growth.

3. Onboarded and coordinated cross-functional pharma and internal teams to ensure seamless collaboration and project execution.

### Consultant

Scitaris GmbH & Co. KG

As a Consultant at Scitaris, I provide strategic insights and solutions to life sciences clients, helping them drive innovation and achieve business goals.

2021

-  
2024

1. Led portfolio prioritization and indication valuation in the oncology space, delivering in-depth analysis of treatment regimens and development scenarios for client assets.

2. Successfully supported technical due diligence by reviewing and analyzing confidential datasets, ensuring informed decision-making for potential partnerships.

3. Conducted comprehensive assessments of assets for in-licensing opportunities, focusing on therapeutic areas like immunology, cardiovascular, and neurology, leading to valuable development support for clients.

## CONTACT

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## EDUCATION

### PhD - Biochemistry

Freie Universität Berlin  
2015-2020  
Berlin

### Certified Economist (IWW)

Fernuniversität Hagen  
2021-2022  
Hagen

## SKILLS

Project Management

Data Analytics

Business Development

Consulting

Communication

## LANGUAGE

German

English